European Gymnastics

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Expression of Interest – Sponsorship Sales & Commercial Manager (50 - 100%)

European Gymnastics is looking for a results-driven and dynamic Sponsorship Sales & Commercial Manager to advance its' commercial initiatives. This position can be filled by an individual freelancer working remotely, an agency or a hired professional working in the Lausanne office of European Gymnastics.

Description of tasks

- Leading of high-profile sponsorship activities on behalf of European Gymnastics, successfully executing competitive processes, resulting in negotiation and conclusion of deals.
- Proactive sourcing of and engaging with potential sponsors across a range of categories and geographical regions in Europe and selecting of qualified prospects.
- Building and managing of trusted relations with senior business decision makers.
- Cooperation with other European Gymnastics departments and Local Organising Committees of European Gymnastics events for planning of partnerships and to ensure alignment and integration of commercial initiatives with overall organisational objectives and European Gymnastics' brand and values.
- Supporting the preparation of reports for performance monitoring of commercial activities and supporting of other administrative and organisational tasks related to the cooperation with European Gymnastics partners.

Essential skills & qualifications

- Proven track record of success in sponsorship management roles and in delivering multiple sponsorship deals with rights holders in sports or entertainment.
- Strong experience in negotiating as well as excellent communication- and relationship-building skills, with the ability to influence and collaborate effectively.
- Good understanding of the European business market and of the European sports market.
- Full proficiency of business level English, verbal and written (+ knowledge of other European languages is a plus) and proficiency in the Microsoft Office Suite resp. other similar tools.
- Ability to work independently and remotely, but in cooperation with the European Gymnastics team.
- Flexibility as needed to travel within Europe and to work outside usual office hours.
- Bachelor's degree in business administration or related field; advanced degree preferred, OR proven track of success in sponsorship management as listed above.

EBU
OPERATING EUROVISION AND EURORADIO

SMARTSCORING

To declare interest

If you're passionate about sports business, commercial partnerships, and driving impact in the gymnastics community, please send

until **Thursday, December 3rd, 2026** to **jobs@europeangymnastics.com :**

- An **up-to-date CV** (or company profile for an agency), including **3 references/testimonials**.
- A **cover letter** outlining experience, proven track record of sponsorship management success & qualifications and explanation why you are suitable for this role.
- Please include information on **financial expectations** (daily fee (freelancer), financial offer (agency), salary (hired professional)) and on your **availability for the position.**

***Important Notes:

- This is a temporary 50% - 100% assignment, initially planned for 1 year. The % of engagement can be discussed.
- Preferred start date: January 2027
- Payment is planned in a combination of base salary and commission on closed sponsorship deals but is open for discussion.
- **Applicants as individual freelancers must fulfil and prove the legal- and tax- requirements for being self-employed in the own country of residency**. Applicants as hired professionals must have valid Swiss work- and residency permits.

Questions?

European Gymnastics General Director Lisa Worthmann, e-mail: jobs@europeangymnastics.com , phone +41 21 613 10 22.

European Gymnastics

European Gymnastics is the continental governing body for the sport of gymnastics and is recognised as such by World Gymnastics. We represent 50 National Federations and 8.5 million gymnasts all over Europe who take part in our sport from participation level through to international competitive level. We are responsible for the development and operation of European events including the European Championships across multiple disciplines and mass participation events such as Eurogym and the Golden Age Gym Festival.

- **Our Vision:** To be the foundation of a strong community in Europe elevating and inspiring the gymnastics world.

- **Our Mission:** To promote, develop and support synergy among the community to make gymnastics and the people who practise it, at all levels, shine.

- **Our Values:** Respect – Unity – Excellence- Enjoyment